

CATEGORY	SUBCATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	DIR Customer Price*
Data and Device Security	Software	Thales	Virtual CipherTrust Manager,k170v,Perpetual License	976-000011-001-000	\$ 15,200.00
Data and Device Security	Software	Thales	Virtual CipherTrust Manager,k470v,Perpetual License	976-000014-001-000	\$ 28,500.00
Data and Device Security	Software	Thales	CCKM, Cloud Units, Term Based, Enhanced Support	976-000016-001-000	\$ 11,400.00
Data and Device Security	Software	Thales	CipherTrust Flex Ability,Perpetual (KMIP)	976-000009-001-000	\$ 475.00
Data and Device Security	Software	Thales	CipherTrust Flex Connector - Basic, Perpetual (CTE)	976-000001-001-000	\$ 4,750.00
			CipherTrust Flex Utilities, Perpetual (CTE-LDT)	976-000007-001-000	\$ 1,140.00
Data and Device Security	Software	Thales	CipherTrust Flex Connector - Advanced, Perpetual (Tokenization)	976-000003-001-000	\$ 8,550.00
Data and Device Security	Software	Thales	CipherTrust Flex Connector - Premium , Perpetual (SAP)	976-000005-001-000	\$ 19,000.00
Data and Device Security	Software	Thales	Ciphertrust Flex Connector Bundle,Premium LDT,Perpetual (SAP)	976-000051-001-000	\$ 3,800.00
Data and Device Security	Software	Thales	Data Discovery and Classification,50TB Data Allowance,Term Limited,1 Year, Enhanced Support	947-000627-011-000	\$ 70,062.50
Data and Device Security	Software	Thales			
			CipherTrust Manager Appliance Maintenance - % of LIST		
Data and Device Security	support	Thales	Ciphertrust Manager,Standard Maintenance,% of List Price,1-2 Year	020-000163-001-000	
Data and Device Security	support	Thales	Ciphertrust Manager,Standard Maintenance,% of List Price,3-5 Year	020-000163-002-000	
Data and Device Security	support	Thales	CipherTrust Manager,Enhanced Maintenance,% of List Price, 1-2 Year	020-000051-001-000	
Data and Device Security	support	Thales	CipherTrust Manager,Enhanced Maintenance,% of List Price, 3-5 Year	020-000052-001-000	
Data and Device Security	support	Thales	CipherTrust Manager,Premier Maintenance,% of List Price, 1-2 Year	020-000127-001-000	
Data and Device Security	support	Thales	CipherTrust Manager,Premier Maintenance,% of List Price, 3-5 Year	020-000127-003-000	
			Connectors/Software Maintenance - % of NET		
Data and Device Security	support	Thales	CipherTrust Connector,Standard Maintenance,% of Net Price,1-2 Year	020-000160-001-000	
Data and Device Security	support	Thales	CipherTrust Connector,Standard Maintenance,% of Net Price,3-5 Year	020-000160-002-000	
Data and Device Security	support	Thales	CipherTrust Connector,Enhanced Maintenance,% of Net Price,1-2 Year	020-000161-001-000	
Data and Device Security	support	Thales	CipherTrust Connector,Enhanced Maintenance,% of Net Price,3-5 Year	020-000161-002-000	
Data and Device Security	support	Thales	CipherTrust Connector,Premier Maintenance,% of Net Price,1-2 Year	020-000162-001-000	
Data and Device Security	support	Thales	CipherTrust Connector,Premier Maintenance,% of Net Price,3-5 Year	020-000162-002-000	

DIR Price will be baased on current list price with the following discounts:

5% discount from current list price