DIR Pricing			
Product			
		CPQ Prod Code	
TPRM			
Continuous Security Ratings (12 months)			
From 1 up to 10	BT-10	001	\$2,500
From 11 up to 50			\$2,000
From 51 up to 100			\$1,750
From 101 up to 250			\$1,250
From 251 up to 500			\$1,000
From 501 up to 1000			\$800
From 1001 up			\$600
Security Alerts (Only Rating)			, , , ,
, , ,			
Security Ratings Alerts 100 Pack	BT-10	0002	\$15,000
Security Ratings Alerts 250 Pack			\$25,000
Security Ratings Alerts 500 Pack			\$40,000
Security Ratings Alerts 750 Pack			\$52,000
Security Ratings Alerts 1000 Pack			\$60,000
Security Ratings Alerts 2500 Pack			\$137,500
			4050.000
Security Ratings Alerts 5000 Pack			\$250,000
Security Ratings Alerts 7500 Pack			\$337,500
Security Ratings Alerts 10,000 Pack			\$400,000
30-day Monitoring			
	DT 10	2000	0.45.000
Security Ratings for 30-day Monitoring 25 Pack	BT-10	JUU3	\$15,000
Security Ratings for 30-day Monitoring 50 Pack			\$25,000
Security Ratings for 30-day Monitoring 100 Pack			\$40,000
Security Ratings for 30-day Monitoring 250 Pack			\$90,000

Security Ratings for 30-day Monitoring 500 Pack			\$150,000
Security Ratings for 30-day Monitoring 1000 Pack			\$250,000
One Time Report			
BitSight One Time Report - price per report	BT-10	004	\$1,500
Upgrade Single Report to Continuous report upgrade)	BT-10	0005 (price per	\$1,000
VRM Starter Packs (Bundles)			
Basic VRM Starter	BT-100	006-B	\$40,000
Small Enterprise VRM Starter	BT-10006-S		\$75,000
Medium Enterprise VRM Starter	BT-100	006-M	\$150,000
These TPRM packages are available for compa	nies <\$2B; pl	ease contact your	BitSight rep with ques
BitSight Small TPRM Package		BT-10008	\$20,000
		B1 10000	φ20,000
		21 10000	φ20,000
BitSight Medium TPRM Package		BT-10009	\$30,000
BitSight Medium TPRM Package			
BitSight Medium TPRM Package BitSight Large TPRM Package			
		BT-10009	\$30,000
		BT-10009	\$30,000
BitSight Large TPRM Package		BT-10009	\$30,000
BitSight Large TPRM Package		BT-10009	\$30,000

SPM		
MyOrg Lite	BT-20001	\$15,000
Forensics		
MyOrg -Verizon VRR deals Only	BT-20002	\$27,500
Infection Alerts Forensics	BT-20006	\$25,000
BitSight SPM Visibility	BT-20017	\$35,000
BitSight SPM Management	BT-20018	\$53,000
BitSight SPM Strategy	BT-20019	\$72,000
BitSight Subsidiary	BT-20020	\$6,000
BitSight SPM Visibility to Management	BT-20021	\$18,000
BitSight SPM Visibility to Strategy	BT-20022	\$37,000
BitSight SPM Management to Strategy	BT-20023	\$19,000
BitSight MyOrg to SPM Visibility	BT-20024	\$7,500

BitSIght MyOrg to SPM Management	BT-20025	\$25,500
BitSight MyOrg to SPM Strategy	BT-20026	\$44,500
BitSight Basic Benchmarking to SPM Management	BT-20027	\$18,000
BitSight Basic Benchmarking to SPM Strategy	BT-20028	\$37,000
BitSight Enterprise Benchmarking to Management	BT-20029	\$12,000
BitSight Enterprise Benchmarking to Strategy	BT-20030	\$18,000
BiSight MyOrg Lite to SPM Visibility	BT-20031	\$20,000
BitSIght MyOrg Lite to SPM Management	BT-20032	\$38,000
Bitsight MyOrg Lite to SPM Strategy	BT-20033	\$57,000
BitSIght Basic Benchmarking to SPM Visibility	BT-20034	\$1,000
Discover for Enterprise		
From 1 up to 10	T-20008	\$1,000
From 11 up to 50		\$900
From 51 up to 100		\$800
From 101 up to 250		\$700
From 251 up to 500		\$600
From 501 up to 1000		\$500
From 1001 up		\$400

Soversian Society Patings		
Sovereign Security Ratings		
Bitsight Sovereign Security Ratings	BT-30001	\$150,000
BitSIght Continuous of Country Ratings	BT-30002	\$25,000
BitSIght Basic SSR Starter	BT-30003	\$80,000
BitSIght Small SSR Starter	BT-30004	\$150,000

DIR Price will be baased on currrent list price with the following discounts:

Installation/Support/Training 10% discount from current list price

Product Description
Provides continuous monitoring for chosen organizations. Ratings and
associated data are updated daily, providing access to historical data for the past
year.
organizations. A customer would receive notifications in the platform and via email and API whenever the ratings for monitored organizations cross the thresholds the customer sets. During the subscription period, customer has the option to upgrade a monitored to another subscription type that the customer has purchased. Unused credits from the bundle will expire at the end of the subscription term.
Enables a customer to continuously monitor for 30 days each organization that it might want to add as a vendor. Ratings and associated data include insights into events, diligence, and user behavior for the past year. The pack expires at the end of the subscription term. In Multi-year subscription the pack is replaced with a new one annually before the end of the term. Unused Security Ratings expire at the end of the subscription term.

BitSight One-Time Report subscription includes the Security Rating of the selected organization and one year of historical performance information.

Reports must be used within 1 year of purchase.

BitSight Basic Vendor Risk Management Starter subscription allows customers to kickstart their vendor risk management programs.

Customers receive **5 continuous monitoring** credits, **25 30-day monitoring** credits, and **100 alerts** credits.

Unused credits from the bundle will expire at the end of the subscription term.

BitSight Small Enterprise Vendor Risk Management Starter subscription allows customers to kickstart their vendor risk management programs. Customers receive **10 continuous monitoring** credits, **50 30-day monitoring** credits, and **250 alerts** credits.

Unused credits from the bundle will expire at the end of the subscription term.

BitSight Medium Enterprise Vendor Risk Management Starter subscription allows customers to kickstart their vendor risk management programs.

Customers receive **30 continuous monitoring** credits, **150 30-day monitoring** credits, and **750 alerts** credits.

Unused credits from the bundle will expire at the end of the subscription term.

stions about eligibility.

Annual subscription providing flexible visibility into 61 chosen organizations, including your own. This includes the alerts on 61 organizations, as well as comprehensive visibility for 11 organizations, including your own, at any time during the subscription period.

Annual subscription providing flexible visibility into 126 chosen organizations, including your own. This includes the alerts on 126 organizations, as well as comprehensive visibility for 26 organizations, including your own, at any time during the subscription period.

Annual subscription providing flexible visibility into 251 chosen organizations, including your own. This includes the alerts on 251 organizations, as well as comprehensive visibility for 51 organizations, including your own, at any time during the subscription period.

BitSight One-Time Report annual subscriptions include comprehensive visibility into the Security Rating of the selected organization. Reports expire after 5 days of access and unused credits from the pack will expire at the end of the annual subscription term.

BitSight MyOrg Lite subscription provides a customer **continuous monitoring** for **its own organization**.

Ratings and associated data are updated daily and the service provides access to historical data for the past year.

BitSight MyOrg subscription provides a customer **continuous monitoring** for **its own organization**. Ratings and associated data are updated daily, providing access to historical data for the past year. Includes BitSight **Event Forensics** subscription.

BitSight Infection Alerts subscription enables a customer to monitor their own environment for **infections in real-time (up to 10 minutes)**.

Alerts are available **in the portal** with all the **forensic** information to clear the infection. **Requires** BitSight Event Forensics subscription.

Visibility into your organization and 2 subsidiaries' digital footprint, cybersecurity issues and external reputation. Benchmark security performance against 5 organizations. Annual subscription and unused portion expires at the end of the subscription period.

Detailed evaluation of processes and controls in context of industry performance. Visibility into your organization and 2 subsidiaries' digital footprint, cybersecurity issues and external reputation. Benchmark security performance against 5 organizations. Annual subscription and unused portion expires at the end of the subscription period.

Scenario modeling and future planning informed by detailed evaluation of processes and controls in context of industry performance. Visibility into your organization and 2 subsidiaries' digital footprint, cybersecurity issues and external reputation. Benchmark security performance against 5 organizations. Annual subscription and unused portion expires at the end of the subscription period.

Add the capabilities of your primary SPM package for an additional subsidiary. Requires one of the Basic SPM packages. Annual subscription and unused portion expires at the end of the subscription period.

Upgrade from the SPM Visibility package to the SPM Management package. Requires SPM Visibility part. Annual subscription and unused portion expires at the end of the subscription period.

Upgrade from the SPM Visibility package to the SPM Strategy package. Requires SPM Visibility part. Annual subscription and unused portion expires at the end of the subscription period.

Upgrade from the SPM Management package to the SPM Strategy package. Requires SPM Management part. Annual subscription and and unused portion expires at the end of the subscription period.

Upgrade from MyOrg to the SPM Visibility package. Requires MyOrg or related part. Annual subscription and unused portion expires at the end of the subscription period.

Upgrade from MyOrg to the SPM Management package. Requires MyOrg or related part. Annual subscription and unused portion expires at the end of the subscription period.

Upgrade from MyOrg to the SPM Strategy Basic package. Requires MyOrg or related part. Annual subscription and unused portion expires at the end of the subscription period.

Upgrade from Benchmarking to the SPM Management package. Requires Basic Benchmarking or related part. Annual subscription and unused portion expires at the end of the subscription period.

Upgrade from Basic Benchmarking to the SPM Strategy package. Requires Basic Benchmarking or related part. Annual subscription and unused portion expires at the end of the subscription period.

Upgrade from Enterprise Benchmarking to the SPM Management package. Requires Enterprise Benchmarking or related part. Annual subscription and and unused portion expires at the end of the subscription period.

Upgrade from Enterprise Benchmarking to the SPM Strategy package. Requires Enterprise Benchmarking or related part. Annual subscription and and unused portion expires at the end of the subscription period.

Upgrade from MyOrg Lite to the SPM Visibility package. Requires MyOrg Lite. Annual subscription and unused portion expires at the end of the subscription period.

Upgrade from MyOrg Lite to the SPM Management package. Requires MyOrg Lite. Annual subscription and unused portion expires at the end of the subscription period.

Upgrade from MyOrg Lite to the SPM Strategy package. Requires MyOrg Lite. Annual subscription and unused portion expires at the end of the subscription period.

Upgrade from Basic Benchmarking to the SPM Visibility package. Requires Basic Benchmarking or related part. Annual subscription and unused portion expires at the end of the subscription period.

BitSight Discover provides visibility into the service providers (or fourth parties) to all the companies in your BitSight portfolio that are assigned a continuous monitoring subscription.

BitSight Sovereign Security Ratings base package subscription provides continuous monitoring of countries (including own country) broken down by industries, and organizations that are part of the country's critical infrastructure. Customers will be able to compare the rating of their country with 4 other countries and will receive 20 continuous monitoring subscriptions to access rating details of organizations of their interest. Ratings and associated data are updated daily, providing access to historical data for the past year. Forensics data for investigation can be viewed for the past 7 or 30 days. BT-8900-1, BT-8900-3, BT-89005 Continuous Monitoring of Country Ratings subscription provides continuous monitoring for countries. Ratings and associated data are updated daily, providing access to historical data for the past year. Data includes also industry ratings of all subscribed countries. 1 Year Subscription Basic SSR Starter package subscription provides access to own country historical forensics for the last 7 and 30 days, and access to infections events in real-time. Customers will be able to continuous monitor the security rating of the own country broken down by industries and also to access rating details of organizations of their interest. In this package are included 5 continuous monitoring subscriptions and 25 30 days subscriptions. Ratings and associated data are updated daily, providing access to historical data for the past year. Small SSR Starter package annual subscription provides access to own country historical forensics for the last 7 and 30 days. Customers can monitor 3 countries (including their own country) and receive 30 continuous monitoring subscriptions and 50 30-days subscriptions.