



	User Tiers		Monthly Fees****	Annual Fees
	From	To	Hosted User	Hosted User
KB500	5	500	\$15,00	\$180,00

Business Package includes: 1 TB Storage, Mobile Apps, desktop Sync, Outlook Plugins, and AV. Single site only.

Business Package excludes: LDAP/AD integration, DLP, FIPS, Sharepoint and other Connectors, and other features. NO OTHER OPTIONS - NO EXCEPTIONS.

**** Monthly pricing only available online and requires credit card with auto billing approved by customer

Accellion kiteworks ENTERPRISE File Sharing Package

	User Package # of users		Monthly Fees****		Annual Fees	
			Non-Hosted* User	Hosted User	Non-Hosted* User	Hosted User
KEU	25	49	\$25,00	\$30,00	\$300,00	\$360,00
KEU	50	99	\$18,00	\$21,60	\$216,00	\$259,20
KEU	100	249	\$15,00	\$18,00	\$180,00	\$216,00
KEU	250	499	\$11,00	\$13,20	\$132,00	\$158,40
KEU	500	999	\$8,00	\$9,60	\$96,00	\$115,20
KEU	1.000	2.499	\$6,50	\$7,80	\$78,00	\$93,60
KEU	2.500	9.999	\$5,00	\$6,00	\$60,00	\$72,00
KEU	10.000		\$3,25	\$3,90	\$39,00	\$46,80

kiteworks Enterprise Options

Options (off of Non-hosted user fees)

EC	Enterprise Connect	+20%
AS***	Automation Suite	+20%
LP	Advanced Governance (e	+20%
FS	FIPS	+20%
KESFDC-UPG	SFDC Plug-ins	\$10,000 for 1st 100 licenses, \$20/user for > 100 licenses
KEIM-UPG	iManage Plug-ins	\$10,000 for 1st 100 licenses, \$20/user for > 100 licenses

kiteworks Enterprise includes: Secure File Sharing via Shared Folders and Email, Web and Mobile Apps, Microsoft Outlook Plugin and Office 365 Integration, Sync, Admin Tools, Remote Wipe, Reporting and Auditing, LDAP/AD, and Single Sign-On Integration.

*Virtual. Unlimited deployment locations w/ install fee and AV, as applicable

**Hosted allows for 10GB storage and 20GB Bandwidth per user per month. Shared hosted infrastructure for <100 users.

*** For 1,000 users or more, includes APIs, automation agents and SFTP. For <1,000 users, each protocol at \$50k/year (in addition to the +20%).

All Fees Billed Annually, in advance

DIR Price will be based on current list price with the following discounts:

1% discount from current list price

