



PRODUCT SKUs

PRODUCT

FAMILY

PRODUCT NAME

PRODUCT CODE

PRODUCT DETAILS

DESCRIPTION

ARMIS ENTERPRISE SUITE LICENSE (UP TO 5,000 FTE PRICING)				DIR Price
Suite FTE	Armis Enterprise Suite License per FTE 1 Year	ARMSUITEFTE125	Suite License 1 Year Up to 5000 FTE	\$ 47.50
Suite FTE	Armis Enterprise Suite License per FTE 3 Year	ARMSUITEFTE365	Suite License 3 Year Up to 5000 FTE	\$ 142.50
Suite FTE	Armis Enterprise Suite License per FTE 5 Year	ARMSUITEFTE605	Suite License 5 Year Up to 5000 FTE	\$ 237.50
ARMIS ENTERPRISE SUITE LICENSE (UP TO 10,000 FTE PRICING)				DIR Price
Suite FTE	Armis Enterprise Suite License per FTE 1 Year	ARMSUITEFTE1210	Suite License 1 Year Up to 10000 FTE	\$ 42.75
Suite FTE	Armis Enterprise Suite License per FTE 3 Year	ARMSUITEFTE3610	Suite License 3 Year Up to 10000 FTE	\$ 128.25
Suite FTE	Armis Enterprise Suite License per FTE 5 Year	ARMSUITEFTE6010	Suite License 5 Year Up to 10000 FTE	\$ 213.75
ARMIS ENTERPRISE SUITE LICENSE (UP TO 50,000 FTE PRICING)				DIR Price
Suite FTE	Armis Enterprise Suite License per FTE 1 Year	ARMSUITEFTE1250	Suite License 1 Year Up to 50000 FTE	\$ 38.00
Suite FTE	Armis Enterprise Suite License per FTE 3 Year	ARMSUITEFTE3650	Suite License 3 Year Up to 50000 FTE	\$ 114.00
Suite FTE	Armis Enterprise Suite License per FTE 5 Year	ARMSUITEFTE6050	Suite License 5 Year Up to 50000 FTE	\$ 190.00
ARMIS ENTERPRISE SUITE LICENSE (UP TO 100,000 FTE PRICING)				DIR Price
Suite FTE	Armis Enterprise Suite License per FTE 1 Year	ARMSUITEFTE12100	Suite License 1 Year Up to 100000 FTE	\$ 33.25
Suite FTE	Armis Enterprise Suite License per FTE 3 Year	ARMSUITEFTE36100	Suite License 3 Year Up to 100000 FTE	\$ 99.75
Suite FTE	Armis Enterprise Suite License per FTE 5 Year	ARMSUITEFTE60100	Suite License 5 Year Up to 100000 FTE	\$ 166.25
ARMIS ENTERPRISE SUITE LICENSE (100,000+ FTE PRICING)				DIR Price
Suite FTE	Armis Enterprise Suite License per FTE 1 Year	ARMSUITEFTE12101	Suite License 1 Year 100000+ FTE	\$ 28.50
Suite FTE	Armis Enterprise Suite License per FTE 3 Year	ARMSUITEFTE36101	Suite License 3 Year 100000+ FTE	\$ 85.50
Suite FTE	Armis Enterprise Suite License per FTE 5 Year	ARMSUITEFTE60101	Suite License 5 Year 100000+ FTE	\$ 142.50

RENEWALS SKUs FTE

FAMILY	PRODUCT NAME	PRODUCT CODE	PRODUCT DETAILS	PRODUCT DESCRIPTION	DIR Price
RENEWALS OF ARMIS ENTERPRISE SUITE LICENSE (UP TO 5,000 FTE PRICING)					DIR Price
Renewals	Renewal Armis Enterprise Suite License per FTE 1 Year	ARMSUITEFTE125R		Suite License 1 Year Up to 5000 FTE	\$ 47.50
Renewals	Renewal Armis Enterprise Suite License per FTE 3 Year	ARMSUITEFTE365R		Suite License 3 Year Up to 5000 FTE	\$ 142.50
Renewals	Renewal Armis Enterprise Suite License per FTE 5 Year	ARMSUITEFTE605R		Suite License 5 Year Up to 5000 FTE	\$ 237.50
RENEWALS OF ARMIS ENTERPRISE SUITE LICENSE (UP TO 10,000 FTE PRICING)					DIR Price
Renewals	Renewal Armis Enterprise Suite License per FTE 1 Year	ARMSUITEFTE1210R		Suite License 1 Year Up to 10000 FTE	\$ 42.75
Renewals	Renewal Armis Enterprise Suite License per FTE 3 Year	ARMSUITEFTE3610R		Suite License 3 Year Up to 10000 FTE	\$ 128.25
Renewals	Renewal Armis Enterprise Suite License per FTE 5 Year	ARMSUITEFTE6010R		Suite License 5 Year Up to 10000 FTE	\$ 213.75
RENEWALS OF ARMIS ENTERPRISE SUITE LICENSE (UP TO 50,000 FTE PRICING)					DIR Price
Renewals	Renewal Armis Enterprise Suite License per FTE 1 Year	ARMSUITEFTE1250R		Suite License 1 Year Up to 50000 FTE	\$ 38.00
Renewals	Renewal Armis Enterprise Suite License per FTE 3 Year	ARMSUITEFTE3650R		Suite License 3 Year Up to 50000 FTE	\$ 114.00
Renewals	Renewal Armis Enterprise Suite License per FTE 5 Year	ARMSUITEFTE6050R		Suite License 5 Year Up to 50000 FTE	\$ 190.00
RENEWALS OF ARMIS ENTERPRISE SUITE LICENSE (UP TO 100,000 FTE PRICING)					DIR Price
Renewals	Renewal Armis Enterprise Suite License per FTE 1 Year	ARMSUITEFTE12100R		Suite License 1 Year Up to 100000 FTE	\$ 33.25
Renewals	Renewal Armis Enterprise Suite License per FTE 3 Year	ARMSUITEFTE36100R		Suite License 3 Year Up to 100000 FTE	\$ 99.75
Renewals	Renewal Armis Enterprise Suite License per FTE 5 Year	ARMSUITEFTE60100R		Suite License 5 Year Up to 100000 FTE	\$ 166.25
RENEWALS OF ARMIS ENTERPRISE SUITE LICENSE (100,000+ FTE PRICING)					DIR Price
Renewals	Renewal Armis Enterprise Suite License per FTE 1 Year	ARMSUITEFTE12101R		Suite License 1 Year 100000+ FTE	\$ 28.50
Renewals	Renewal Armis Enterprise Suite License per FTE 3 Year	ARMSUITEFTE36101R		Suite License 3 Year 100000+ FTE	\$ 85.50
Renewals	Renewal Armis Enterprise Suite License per FTE 5 Year	ARMSUITEFTE60101R		Suite License 5 Year 100000+ FTE	\$ 142.50

SERVICE AND SUPPORT

FAMILY	PRODUCT NAME	PRODUCT CODE	PRODUCT DETAILS	PRODUCT DESCRIPTION	DIR Price
ARMIS SUPPORT (ENTERPRISE SUITE)					DIR Price
Service and	Standard Support • Support channels - Phone, Email, Portal	ARMSTD	• 24x7 Technical Support	Standard Support and Services	Included

- Assigned Customer Success Manager
- Remote Onboarding & Deployment Assistance
- On-demand & Live Webcast Training Classes

ARMIS AS A SERVICE					DIR Price
Service and Support	Armis as a Service Suite	ARMAAS	• Requires purchase of Armis Enterprise	Armis as a Service	\$ \$250,000.00
	• Standard Support + AaaS				
	• Assigned Technical Account Manager (TAM)				
	• 2 Days Onsite Training Classes (48 credits) T&E not incl				
	• Product Management QBR				
	• Priority Exec Escalation Path				
	• Proactive Emergency Notifications				
	• Account Management and Value - Proactive Monitoring, Tuning & Customizations				

ARMIS TRAINING					DIR Price
Service and Support	Armris Training - 24 Credits	ARMRCREDIT24 - Full Day Onsite Class - T&E Not included	24 Credits	Full Day Onsite Private Training Session	\$8,400.00

DIR Price will be baased on current list price with the following discounts:

5% discount from current list price



