

BRAND	CATEGORY	SUBCATEGORY	PRODUCT DESCRIPTION	PART NUMBER	DISCOUNT % OFF MSRP
Claroty	Software	OT Security Platform	Continuous Threat Detection (CTD) – Small Site Subscription (<300 assets)	CL-CTD-S-S	10.00%
Claroty	Software	OT Security Platform	Continuous Threat Detection (CTD) – Medium Site Subscription (<1500 assets)	CL-CTD-M-S	10.00%
Claroty	Software	OT Security Platform	Continuous Threat Detection (CTD) – Large Site Subscription (<5000 assets)	CL-CTD-L-S	10.00%
Claroty	Software	OT Security Platform	Continuous Threat Detection (CTD) – Extra Large Site Subscription (<12,000 assets)	CL-CTD-XL-S	10.00%
Claroty	Software	OT Security Platform	Continuous Threat Detection (CTD) – Enterprise Management Console (EMC) Small Subscription (<25 CTD Sites)	CL-EMC-S-S	10.00%
Claroty	Software	OT Security Platform	Continuous Threat Detection (CTD) – Enterprise Management Console (EMC) Large Subscription (<120 CTD Sites)	CL-EMC-L-S	10.00%
Claroty	Software	OT Security Platform	Continuous Threat Detection (CTD) – Sensor Small Subscription (Up to 400 Assets)	CL-SNS-S-S	10.00%
	Software	OT Security Platform	Continuous Threat Detection (CTD) – Sensor Large Subscription (Up to 1000 Assets)	CL-SNS-L-S	10.00%
Claroty	Software	OT Security Platform	Continuous Threat Detection (CTD) – Edge One Size-Add-On	CL-EDGE-O-AO-S	10.00%
Claroty	Software	xDome Site Based Platform	xDome Essentials Power Utilities Site (SW only) - Standalone	CL-XD-PAU-ESSO-SW-S	10.00%
Claroty	Software	xDome Site Based Platform	xDome Essentials Power Utilities Site (SW only)	CL-XD-PAU-ESS-SW-S	10.00%
Claroty	Software	xDome Site Based Platform	Network Segmentation Power Utilities Site add-on (SW only)	CL-XD-PAU-NSM-SW-S	10.00%

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Claroty	Software	xDome Site Based Platform	Exposure Management Power Utilities Site add-on (SW only)	CL-XD-PAU-EM-SW-S	10.00%
Claroty	Software	xDome Site Based Platform	Advanced Threat Detection Power Utilities Site add-on (SW only)	CL-XD-PAU-ATD-SW-S	10.00%
Claroty	Software	xDome Asset Based Platform	xDome Starter Bundle (up to 3 sites)	CL-XD-STR-S	10.00%
Claroty	Software	xDome Asset Based Platform	xDome Essentials (w/o HW) Per Asset	CL-XD-ESS-SW-S	10.00%
Claroty	Software	xDome Asset Based Platform	xDome Advanced Anomaly & Threat Detection (Module/Add-on) Per Asset	CL-XD-ATD-S	10.00%

Price Sheet for Services			
SERVICE NAME	SERVICE DESCRIPTION (provide detailed service features)	Service Number (optional)	* DIR Customer Price
xDome Single Remote Site Install	https://web-assets.claroty.com/claroty-offerings/xdome-onboarding-package-services-description.pdf	PS-ENT-SINGL-SITE	\$2,700.00
CTD Single Site Install	https://web-assets.claroty.com/claroty-offerings/ctd-onboarding-package-service-description.pdf	PS-CTD-SINGL-SITE-SA	\$13,500.00
Secure Access Single Site Install	https://web-assets.claroty.com/claroty-offerings/xdome-secure-access-onboarding-package-service-description.pdf	PS-SRA-SINGL-SITE-SA	\$13,500.00
xDome Multi Site Platform Onbaording (up to 75 sites)	https://web-assets.claroty.com/claroty-offerings/xdome-onboarding-package-services-description.pdf	PS-ENT-MULTI-SITE	\$90,000.00
Tuning & Health-Check Service	https://web-assets.claroty.com/claroty-offerings/fine-tuning-and-health-check-service-description.pdf	PS-TUNING	\$4,500.00

Remote Training (Custom) single session	A tailored, instructor-led virtual training experience designed for up to 10 participants. The session is custom-built to meet the client's specific requirements, offering targeted education on Claroty products (such as xDome, CTD, or xDome Secure Access) and their respective workflows and use cases. Sessions are delivered live, remotely, and cover practical system usage, best practices, and Q&A, ensuring the customer's team is empowered to effectively use and manage Claroty solutions.	PS-TRN-SINGL-SESSION	\$4,500.00
Designated Support Engineer(DSE)	https://web-assets.claroty.com/claroty-offerings/claroty-designated-support-engineer-service-description.pdf	SL-DED-SUPT	\$171,000.00
Claroty Services Architect	The Claroty Services Architect (CSA) is a premium, continuous service offering designed to help customers maximize the value of their Claroty xDome deployment through expert guidance, planning, and ongoing operational support.	CL-XD-CSA-S-1YR	\$157,500.00
CPS Cyber Programs	CPS Cyber Programs are structured, outcome-driven service models designed to protect the entire spectrum of cyber-physical systems—encompassing Operational Technology (OT), Industrial/Internet of Things (IoT/IIoT), Building Management Systems (BMS), and medical devices (IoMT)—against the growing landscape of cyber threats and operational risks. These programs shift organizations beyond fragmented, reactive tool deployments toward a programmatic, repeatable approach that drives real, measurable risk reduction, operational continuity, and regulatory compliance across complex, interconnected environments.	CL-CPS-S-1YR	\$157,500.00

DIR CUSTOMER PRICE*
\$12,368.07
\$27,828.16
\$39,398.29
\$64,832.63
\$29,922.75
\$67,326.19
\$1,129.81
\$4,388.67
\$5,621.85
\$17,588.23
\$13,529.62
\$8,180.70

\$6,607.49
\$3,146.42
\$43,428.79
\$14.60
\$6.94

