

Media Contact: Jill Simpson, APR
Phone: (269) 930-0912
Email: jill.simpson@trace3.com

TRACE3 STRENGTHENS ALIGNMENT AS LEADING CISCO MANAGED SERVICES PROVIDER

Achievement reflects deep commitment to clients' mission-critical environments

IRVINE, CALIF. – February 12, 2026 – Trace3 Managed Services announced it successfully completed the independent audits required to deliver Cisco Powered Services in Campus Access, Webex Contact Center, and Cloud Calling. This designation recognizes the company's long-term investment in helping clients run, secure, and optimize their most critical Cisco-powered environments.

Trace3 has always focused on the people, processes, platforms, and standards that large and enterprise clients need to confidently hand off day-to-day operation of their hybrid network, cloud, collaboration, and security environments - with the efficiency and consistency required at scale.

These Cisco Powered Services designations affirm Trace3's managed services meet Cisco's rigorous standards for operational excellence, security, and customer experience in these domains, while the company continues expanding its managed service proficiencies further into the Cisco portfolio.

"What matters most to our clients is trusting a partner to run the networks, security, and cloud platforms their businesses depend on every day," Trace3 Vice President of Managed Services Mike Bank said. "Meeting the rigorous standards Cisco requires for achieving Powered Services validates the strength and consistency of our execution and the discipline behind how we design, operate, and continuously improve the environments we manage."

For many organizations, IT teams are stretched thin while security threats rise and hybrid environments grow in complexity. Partners who can take Operational responsibility delivering relevant Outcomes and Experiences, which goes beyond simple technology implementation, is a key value add that Trace 3 brings to clients. Cisco's audit confirmed that Trace3's automation, observability, and lifecycle management capabilities reduce operational risk, improve uptime, and help customers adopt Cisco innovation faster and at a lower total cost.

"Trace3 has leaned into Cisco's managed services vision in a way that truly differentiates them in the market," Leonard Thompson, Cisco's Director of Managed Services, said. "They've invested in the platforms, processes, and talent required to run complex hybrid environments with the reliability and security clients expect. We continually see Trace3 show up as a strategic operations partner that helps clients get more value from their Cisco investments over the long term."

Trace3 pursued Cisco Managed Services Practice Maturity Expert status to strengthen its position as a top-tier managed services provider and deepen alignment with Cisco's go-to-market strategy. The designation places Trace3 among a select group of Cisco Managed Services Providers worldwide - including one of the few full-stack hybrid solution providers - while opening new routes to market, closer alignment with Cisco field teams, and additional programs that support joint customer success and growth. For clients, that means a single partner that can advise on strategy, design and implement solutions, and operate those environments with Cisco-validated governance and quality controls.

About Trace3

Trace3 delivers business transformation. The firm consults on, integrates, and operates convergent solutions across data, security, and cloud that embrace emerging technology and drive measurable business value for its clients. For more information, visit trace3.com.

###