

**FOR IMMEDIATE RELEASE**

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## **Trace3 Achieves Fortinet's Engage Preferred Services Partner Designation**

**IRVINE, CALIF., Nov. 7, 2024** – Trace3, A leader in convergent solutions today announced that it has been named an Engage Preferred Services Partner (EPSP) within Fortinet's Engage Partner Program. This unique designation demonstrates Trace3's ability to expertly deploy, operate, and maintain end-to-end security solutions helping organizations achieve digital acceleration.

"When it comes to delivering an end-to-end cyber security solution for our clients, we believe Fortinet is key to the solution stack," Bryan Kissinger, Trace3 CISO, said. "They are a great partner to Trace3, and we are proud to achieve this new designation."

As an Engage Preferred Services Partner, Trace3 receives access to specialized training and direct assistance from Fortinet experts to build new skills in providing advanced security support or services for their clients, including those with rapidly evolving and expanding hybrid network infrastructures. Trace3 can also collaborate directly with Fortinet Professional Support experts on implementations to leverage Fortinet best-practices, resulting in increased expertise and visibility while developing a more robust services portfolio.

"Attainment of Fortinet's EPSP designation is a testament to Trace3's technical excellence and its continuous commitment to delivering high-quality security solutions," said Ken McCray, Vice President of Channel Sales, US, Fortinet.

"Customers will benefit from working with an organization that possesses a deep understanding of Fortinet's platform architecture, which encompasses all aspects of assessment, design, implementation, and ongoing support. We are proud to partner with such an accomplished team, and we look forward to driving continued innovation and positive customer outcomes together."

### **A Program Focused on Enabling Opportunities for Partners**

Fortinet is committed to helping partners meet new and evolving customer challenges created by work-from-anywhere models, hybrid IT environments, and the evolving threat landscape through Fortinet's Engage Partner Program and enablement tools for partners. The program is focused on enabling growth opportunities that are unique with Fortinet's expansive portfolio built around the Fortinet Security Fabric, designed to secure customers' entire infrastructure from the data center to the cloud.

In addition, Fortinet is committed to helping partners grow productive, predictable, and rewarding relationships to differentiate from competitors. The Fortinet Engage Partner program helps partners acquire the industry knowledge they need to increase business opportunities, deliver digital acceleration for customers with customizable programs, and accelerate partner growth.

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### **About Trace3**

Trace3 delivers business transformation. The firm consults on, integrates, and operates convergent solutions across data, security, and cloud that embrace emerging technology and drive measurable business value for its clients. For more information, visit [trace3.com](https://trace3.com).